## MENNONITE EDUCATION AGENCY, INC. AND AFFILIATE Elkhart, Indiana

# CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2023 and 2022

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors Mennonite Education Agency, Inc. and Affiliate Elkhart, Indiana

#### Opinion

We have audited the consolidated financial statements of Mennonite Education Agency, which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of Mennonite Education Agency, as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Mennonite Education Agency and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Mennonite Education Agency's ability to continue as a going concern for one year from the date the consolidated financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Mennonite Education Agency's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about Mennonite Education Agency's ability to continue as a going concern for
  a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Crowe LLP

Crowe LLP

South Bend, Indiana October 26, 2023

#### MENNONITE EDUCATION AGENCY, INC. AND AFFILIATE CONSOLIDATED STATEMENTS OF FINANCIAL POSITION June 30, 2023 and 2022

400570		<u>2023</u>		<u>2022</u>
ASSETS	۴	000 545	۴	COC 044
Cash and cash equivalents Investment in insurance reserve	\$	636,515 13,779	\$	636,344 14,342
Accounts receivable, net		4,658		14,342
		4,000		12,000
Equipment				
Office equipment		34,618		41,345
Less accumulated depreciation		(33,623)		(36,370)
Net equipment		995		4,975
Investments		661,183		621,951
Investments - agencies		194,570,775		183,941,735
		195,231,958		184,563,686
	\$	195,887,905	\$	185,231,707
LIABILITIES AND NET ASSETS				
Accounts payable and other liabilities	\$	98,368	\$	162,345
Accrued payroll and related taxes		12,716		20,524
Benefits payable		26,133		29,537
Finance lease obligation		1,072		5,262
Due to agencies Total liabilities		194,570,775		183,941,735
Total habilities		194,709,064		184,159,403
Net assets				
Without donor restrictions				
Undesignated		740,230		665,893
Board designated		142,860		133,579
Total without donor restrictions		883,090		799,472
With donor restrictions		295,751		272,832
Total net assets		1,178,841		1,072,304
		· ·		· ·
	\$	195,887,905	\$	185,231,707

See accompanying notes to consolidated financial statements.

#### MENNONITE EDUCATION AGENCY, INC. AND AFFILIATE CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS Years ended June 30, 2023 and 2022

		2023							2022	
	Wit	hout Donor		With Donor			W	thout Donor	With Donor	
	Re	estrictions		Restrictions		Total	F	Restrictions	Restrictions	Total
Revenue, support, and gains							_			
Contributions - conferences and congregations	\$	127,795	\$	-	\$	127,795	\$	144,340	\$ -	\$ 144,340
Contributions - Hispanic Ministries		-		39,241		39,241		-	74,036	74,036
Contributions - Racial/Ethnic Leadership Education		-		-		-		-	33,730	33,730
Contributions - BIPOC Scholarship		-		36,044		36,044		-	9,974	9,974
Contributions - other		80,509		4,000		84,509		92,386	550	92,936
Program support from institutions		212,404		-		212,404		256,818	-	256,818
Bequests		92,207		-		92,207		39,925	-	39,925
Program service revenue - Hispanic Ministries		33,300		-		33,300		29,714	-	29,714
Program service revenue - consulting income		207,111		-		207,111		10,622	-	10,622
Program service revenue - investment fund expense										
reimbursement		24,579		-		24,579		115,656	-	115,656
Investment income		10,445		18,784		29,229		22,656	13,833	36,489
Other		17,321		-		17,321		(3,523)	-	(3,523)
Net realized and unrealized gains (losses) on investments		6,276		22,883		29,159		(68,059)	(42,674)	(110,733)
Net assets released from purpose and time restrictions		98,033		(98,033)		-		147,174	 (147,174)	 -
Total revenue, support, and gains		909,980		22,919		932,899		787,709	(57,725)	729,984
Expenses										
Program										
Institutional relations		95,621		-		95,621		262,365	-	262,365
Hispanic Ministries		201,926		-		201,926		169,585	-	169,585
Racial/Ethnic Leadership Education		15,443		-		15,443		35,636	-	35,636
Church relations		65,391		-		65,391		41,617	-	41,617
Special projects		197,069		-		197,069		1,386	 -	 1,386
Total program		575,450		-		575,450		510,589	-	510,589
Supporting services										
General and administrative		147,736		-		147,736		130,510	-	130,510
Fundraising		54,512		-		54,512		29,736	-	29,736
First Fruits to Mennonite Church USA Executive Board		48,664		-		48,664		55,096	-	55,096
Total supporting services		250,912		-		250,912		215,342	 -	 215,342
Total expenses		826,362		-		826,362		725,931	 -	 725,931
Changes in net assets		83,618		22,919		106,537		61,778	 (57,725)	4,053
Net assets, beginning of year		799,472		272,832		1,072,304		737,694	330,557	1,068,251
Net assets, end of year	\$	883,090	\$	295,751	\$	1,178,841	\$	799,472	\$ 272,832	\$ 1,072,304

See accompanying notes to consolidated financial statements.

#### MENNONITE EDUCATION AGENCY, INC. AND AFFILIATE CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended June 30, 2023 and 2022

		<u>2023</u>	<u>2022</u>
Cash flows from operating activities			
Change in net assets	\$	106,537	\$ 4,053
Adjustments to reconcile change in net assets to net cash			
from operating activities:		0.000	4 000
Depreciation		3,980	4,392
Net realized and unrealized losses (gains) on investments		(29,159)	110,733
Change in fair value of investment in insurance pool Changes in assets and liabilities		563	6,063
Accounts receivable		7,702	24,081
Accounts payable and other liabilities		(63,977)	(49,699)
Accrued payroll and related taxes		(7,808)	13,480
Benefits payable		(3,404)	10,797
Net cash from operating activities		14,434	 123,900
Cash flows used in investing activities			
Proceeds from sale of investments		14,193	24,974
Purchases of investments		(24,266)	 (36,858)
Net cash used in investing activities		(10,073)	(11,884)
Cash flows used in financing activities			
Principal payments on capital lease obligation		(4,190)	(4,054)
Net cash used in financing activities	_	(4,190)	 (4,054)
Net change in cash and cash equivalents		171	107,962
Cash and cash equivalents, beginning of year		636,344	528,382
		· · · ·	 <u> </u>
Cash and cash equivalents, end of year	\$	636,515	\$ 636,344
Supplemental disclosure			
Investments - Agencies operating activity:			
Net realized and unrealized gains and losses	\$	15,768,817	\$ (22,487,452)
Net cash activity	,	(5,139,777)	1,498,122
,		/	 <i>· ·</i>
Total increase (decrease) in Investments - Agencies and			
Due to Agencies	\$	10,629,040	\$ (20,989,330)
-			 ,

See accompanying notes to consolidated financial statements.

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Nature of Organization</u>: Mennonite Education Agency, Inc. (MEA) works with elementary and secondary schools, colleges, universities, and seminaries to provide a Mennonite education experience to almost 10,000 students of all ages. MEA also works with conferences, congregations, and individuals throughout the church involved in the unique qualities of Mennonite education.

The Mennonite Education Agency Investment Fund LLC (the Fund) performs the duties of the investment committee. MEA is the sole member of the Fund and appoints 100% of the Fund's Board of Managers. The Fund is responsible for the continued oversight and direction of the pooled endowment fund.

MEA is one of five church-wide program boards of Mennonite Church USA. The other affiliated program boards consist of Mennonite Mission Network, Everence, Mennonite Publishing Network, and Mennonite Health Services Alliance. Mennonite Church USA consists of congregations that are affiliated with one another in regional district conferences. The conferences serve as the main administrative structure for congregations. The conferences are represented at a General Assembly that meets every two years to act in matters of interest to the Mennonite Church USA constituency. The Executive Board of Mennonite Church USA functions on behalf of the General Assembly when the Assembly is not in session.

MEA contributes approximately 10% of its next fiscal year's projected unrestricted revenue, adjusted for investment management fees and net assets released from restriction to Mennonite Church USA as its contribution under the First Fruits Program. For the years ended June 30, 2023 and 2022, amounts contributed to Mennonite Church USA were \$48,664 and \$55,096, respectively.

<u>Basis of Consolidation</u>: The accompanying consolidated financial statements include the accounts of Mennonite Education Agency, Inc. and Mennonite Education Agency Investment Fund LLC (collectively referred to as the Organization). All inter-organization accounts and transactions between affiliated organizations have been eliminated in consolidation.

<u>Basis of Accounting</u>: The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

<u>Financial Statement Presentation</u>: The consolidated financial statements report the changes in, and totals of each net asset class based on the existence of donor restrictions, as applicable. Net assets are classified as net assets without donor restrictions or net assets with donor restrictions and are detailed as follows:

Net assets without donor restrictions are net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Board designated net assets represent those assets that are internally designated for endowment.

Net assets with donor restrictions are net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature and will be met by actions of the Organization or by the passage of time.

<u>Use of Estimates</u>: The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents consist of bank deposits in accounts that are federally insured up to \$250,000. Additionally, for purposes of the consolidated statements of cash flows, the Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents included in Investments – Agencies is for investment by the Agencies only and is not considered operating cash.

<u>Investments</u>: Investments are valued at their fair values in the consolidated statements of financial position. Unrealized gains and losses from investments owned by MEA are included in the change in net assets. See Notes 3 and 9 for additional information on the nature of the Organization's investments.

The Organization manages pooled long-term investment funds for 20 educational institutions and other church affiliated not-for-profit organizations (Investments – Agencies) along with investments owned by MEA. These investments are carried at fair value. Various administrative tasks are performed by Menonite Foundation Inc., a subsidiary of the Everence board of directors, and managed by selected investment asset managers. The objective of the pooled long-term investment funds is to maximize capital appreciation and to protect the principal portion of the fund while following socially responsible investing and environmental, social, and governance (ESG) criteria. Asset managers, where possible, are required to follow specific guidelines set forth by the Organization. The Organization also determines an allowable payout rate from the earnings on these investments.

<u>Accounts Receivable</u>: The Organization's accounts receivable consists primarily of amounts due from Mennonite schools and other organizations. Management periodically reviews the accounts receivable aging and writes off any accounts that appear to be uncollectible.

<u>Allowance for Doubtful Accounts</u>: The allowance for doubtful accounts is determined by management based on the Organization's historical losses, specific customer circumstances, and general economic conditions. Periodically, management reviews accounts receivable and adjusts the allowance based on current circumstances and charges off uncollectible receivables when all attempts to collect have failed. The Organization does not accrue interest on past due accounts.

There is no allowance for doubtful accounts recorded at June 30, 2023 and 2022 as management believes all amounts to be collectible.

Equipment: Equipment is stated at cost or, if donated to the Organization, at fair value on the date of acquisition. Additions and improvements are capitalized; expenditures for routine maintenance are charged to operations. Depreciation is provided over the estimated useful lives of the various classes of assets on the straight-line method. Depreciation expense for the years ended June 30, 2023 and 2022 was \$3,980 and \$4,392, respectively. Assets held under finance leases are being amortized over the shorter of their expected useful lives or the term of their respective lease agreements.

<u>Due to Agencies</u>: Due to agencies represents the pooled investment funds held for 19 educational institutions and other church affiliated not-for-profit organizations titled Investments – Agencies in the consolidated statements of financial position. The presentation reflects the agency relationship that the Organization maintains with each pool participant.

<u>Contributions</u>: Contributions received are recorded as revenue without donor restrictions or revenue with donor restrictions depending on the existence of donor restrictions and the nature of such restrictions, if they exist. Conditional promises to give, which are those that include a barrier and right of return, are recognized only when the conditions on which they depend are met.

## NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities and changes in net assets as net assets released from purpose and time restrictions.

Donor restricted gifts that are received for which their restricted purpose is met during the same year are initially recorded as net assets with donor restrictions and then reported as net assets released from restrictions and reclassified as net assets without donor restrictions.

<u>Program Service Revenue</u>: Program service revenue is measured at the fair value of the consideration received or receivable and consists of support from institutions, tuition for various educational programs, consulting income, and investment management fees. Program service revenue is recognized when earned, which is when the related performance obligations are provided.

<u>Fair Value of Financial Instruments</u>: The Organization's carrying amount for its financial instruments include cash and cash equivalents, Investments – Agencies, investment in insurance reserve, accounts receivable, accounts payable and other current liabilities, benefits payable, and capital lease obligation approximate fair value.

<u>Income Taxes</u>: MEA is exempt from income taxes on income from related activities under Section 501©(3) of the U.S. Internal Revenue Code and corresponding state tax law. Accordingly, no provision has been made for federal or state income taxes.

U.S. GAAP requires that a tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

MEA does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months. MEA recognizes interest and/or penalties related to income tax matters in income tax expense. MEA did not have any amounts accrued for interest and penalties at June 30, 2023 and 2022.

Since the Fund is a single member limited liability company, all income is included in the taxable income of the individual member (MEA); thus, no federal or state income taxes are included in these consolidated financial statements.

<u>Functional Allocation of Expenses</u>: The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

<u>Reclassifications</u>: Certain prior year amounts have been reclassified to conform with the current year presentation. These reclassifications had no effect on net income or net assets.

<u>Subsequent Events</u>: Management has performed an analysis of the activities and transactions subsequent to June 30, 2023 to determine the need for any adjustments to and/or disclosures within the consolidated financial statements for the year ended June 30, 2023. Management has performed their analysis through October 26, 2023, the date the consolidated financial statements were available to be issued.

## NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following (including amounts the Board could undesignate):

	<u>2023</u>	<u>2022</u>
Cash and cash equivalents	\$ 636,515	\$ 636,344
Accounts receivable, net	4,658	12,360
Investments	 661,183	 621,951
	1,302,356	1,270,655
Less net assets with donor restrictions	(295,751)	(272,832)
Less board designated net assets	 (142,860)	 (133,579)
	\$ 863,745	\$ 864,244

The Organization has a policy of maintaining cash reserves equal to 25% of the operating expense budget for the next fiscal year. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization typically collects accounts receivable within one year of the date of service.

The Organization's endowment fund consists of donor-restricted endowments. Income from donor- restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure. Of the total amount of investments, \$142,860 and \$133,579 are designated by the Board of Directors as of June 30, 2023 and 2022, respectively, and must be undesignated to be spent for general expenditures.

#### NOTE 3 – INVESTMENTS

MEA's investments are in a pooled fund which is sponsored by the Fund. The following schedule reflects the fair value at June 30, of the investments owned by MEA by net asset classification. See Note 10 for more information.

	<u>2023</u>	2022	
Pooled Funds:			
Without donor restrictions:			
Undesignated	\$ 271,124	\$ 249,773	
Designated	 142,860	 133,579	
Total without donor restrictions	413,984	383,352	
With donor restrictions	247,199	238,599	
	\$ 661,183	\$ 621,951	

## **NOTE 3 – INVESTMENTS** (Continued)

The following schedule summarizes the investment return for the years ended June 30:

	<u>2023</u>	<u>2022</u>
Interest and dividends Net realized and unrealized gains (losses)	\$ 29,229 29,159	\$ 36,489 (110,733)
	\$ 58,388	\$ (74,244)

## **NOTE 4 – INVESTMENTS - AGENCIES**

The Organization manages pooled long-term investment funds for 19 educational institutions and other church affiliated not-for-profit organizations along with investments owned by MEA. The following schedule reflects the fair value at June 30, 2023 and 2022 of these pooled investments. See Note 10 for the detailed composition of the underlying assets in which the endowment pool is invested.

	<u>2023</u>	<u>2022</u>			
Pooled endowment funds Pooled annuity funds	\$ 194,508,380 62,395	\$	183,861,251 80,484		
	\$ 194,570,775	\$	183,941,735		

In addition to quarterly income distributions, there were various withdrawals from the pooled endowment by endowment pool participants totaling approximately \$1,475,000 and \$6,000 during the years ended June 30, 2023 and 2022, respectively. There was one new endowment pool participant during the year ended June 30, 2023 and one new endowment pool participant during the year ended June 30, 2023 and one new endowment pool participant during the year ended June 30, 2023 and 2022, there were also various cash additions to the pooled endowment of approximately \$4,114,728 and \$8,971,594, respectively.

## NOTE 5 – BENEFITS PAYABLE

A former CEO of Mennonite Board of Education, Inc. (the predecessor to MEA) was also under contract with Goshen College. As a Goshen College employee, the CEO was entitled to benefits provided by the college, which included full health insurance coverage for the faculty member and spouse until the time of death. It was concluded that Goshen College would manage the benefit and assume a portion of the liability based on the employee's years of service to Goshen College, and MEA would assume the balance. Goshen College pays 23.1% of the liability, and MEA pays 76.9% of the liability. MEA's portion of the liability was \$26,133 and \$29,537 at June 30, 2023 and 2022, respectively.

## NOTE 6 - NET ASSETS WITH DONOR RESTRICTIONS

The Organization's net assets with donor restrictions are donor-restricted for specific purposes. At June 30, net assets restricted by purpose are as follows:

		<u>2023</u>	<u>2022</u>
Racial/Ethnic Leadership Education	\$	-	\$ 15,443
BIPOC Scholarship		45,955	9,909
LaJunta Mennonite School of Nursing (Note 11)		247,199	237,921
Anabaptist Servant Scholarship		117	117
Spring It Forward		2,480	 9,442
	\$	295,751	\$ 272,832

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors as follows:

	<u>2023</u>	<u>2022</u>
Racial/Ethnic Leadership Education	\$ 15,443	\$ 50,636
LaJunta Mennonite School of Nursing	11,000	22,500
Hispanic Ministries	60,629	74,038
Anabaptist Servant Scholarship	4,000	-
Spring it Forward	 6,961	 -
	\$ 98,033	\$ 147,174

## NOTE 7 – EMPLOYEE BENEFIT PLAN

The Organization contributed an amount equal to 3% of compensation to a defined contribution plan plus a match of employee contributions up to another 3% of annual wages for each employee working 20 hours or more each week for the years ended June 30, 2023 and 2022. Total contributions were \$13,476 and \$14,946 for the years ended June 30, 2023 and 2022, respectively.

#### NOTE 8 – INVESTMENT IN INSURANCE RESERVE

The Organization is in a pool with five other entities, referred to as the Mennonite Educators Benefit Plan (MEBP), to pay for major medical expenses of covered employees. Each participating entity made an initial investment into the MEBP. The participating entities submit to the plan health care claims incurred by their employees during the fiscal year. At fiscal year end the participating entities are responsible for their proportionate share of the claims incurred. Each entity's proportionate share is determined by the MEBP.

The MEBP has established policies for determining the ownership of the net assets of the MEBP. The amount recorded as "investment in insurance reserve" has been determined based on these policies as of June 30, 2023 and 2022 to be \$13,779 and \$14,342, respectively. The Organization's share of income or loss of the pool is recorded in the consolidated statements of activities and changes in net assets.

Should the MEBP ever dissolve, final disposition is subject to MEBP membership policies.

#### NOTE 9 – FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS

U.S. GAAP defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Organization's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

A fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Three levels of inputs may be used to measure fair value:

Level 1: Quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect the Organization's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

The following tables present the financial instruments carried at fair value on a recurring basis as of June 30, 2023 and 2022, by valuation hierarchy, all of which were based on the market approach, which uses prices and other relevant information generated by market transactions involving identical or comparable assets. The tables also present alternative investments that are valued at net asset value (NAV) and are not presented within the fair value hierarchy based on U.S. GAAP.

<u>Assets Measured on a Recurring Basis</u>: Assets measured at fair value on a recurring basis are summarized below:

	Fair Value Measurements at June 30, 2023								
		Level 1		Level 2		NAV		<u>Total</u>	
Investments:									
Cash and cash equivalents	\$	2,373,754	\$		- 3	<b>5</b> -	\$	2,373,754	
Equity securities - large cap		58,792,455			-	-		58,792,455	
Equity securities - international		36,232,639			-	-		36,232,639	
Equity mutual funds		21,981,299			-	-		21,981,299	
Fixed income mutual funds		27,567,163			-	-		27,567,163	
Real estate funds		3,588			-	29,244,794		29,248,382	
Bond funds of funds		-			-	12,290,632		12,290,632	
Private equity fund of funds		<u> </u>				6,745,634		6,745,634	
Total investments	\$	146,950,898	\$			\$ 48,281,060	\$	195,231,958	

	Fair	Val	ue Measur	em	ents	at June 30, 2	2022	2
	Level 1		Level 2			NAV		Total
Investments:								
Cash and cash equivalents	\$ 8,685,059	\$		-	\$	-	\$	8,685,059
Equity securities - large cap	56,533,560			-		-		56,533,560
Equity securities - international	30,346,906			-		-		30,346,906
Equity mutual funds	15,853,019			-		-		15,853,019
Fixed income mutual funds	28,744,072			-		-		28,744,072
Real estate funds	4,474			-		30,035,096		30,039,570
Bond funds of funds	-			-		8,952,714		8,952,714
Private equity fund of funds	 			_		5,408,786		5,408,786
Total investments	\$ 140,167,090	\$		_	\$	44,396,596	\$	184,563,686

#### NOTE 9 – FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS (Continued)

<u>Inputs and Valuation Techniques</u>: In determining fair value, management uses various valuation approaches. With respect to investments for which quoted prices in active markets are observable (Level 1 inputs), management determines fair value based on the quoted prices at the measurement date.

With respect to investments using significant observable inputs other than Level 1 prices, management determines fair value using the net asset value (NAV). The NAVs of investment vehicles are determined on the accrual basis of accounting in conformity with U.S. GAAP. Investment managers utilize standard valuation procedures and policies to assess the fair value of the underlying investment holdings to derive NAV. For holdings in marketable securities listed on national securities exchanges, the values represent the publicly traded values. Holdings in private securities are generally valued using the mark-to-market method, which attempts to apply a fair value standard by referring to meaningful third-party transactions, comparable public market valuations, appraisals, and/or the income approach.

In most instances, the Organization possesses the ability to redeem its investment at the NAV at the measurement date, and in some instances additional restrictions on redemption, such as lock-ups and gates, are in place such that investment redemption at NAV is not possible at the measurement date.

*Cash and Cash Equivalents* - Cash and cash equivalents consist of cash and money market funds. The fair values of money market funds that are readily marketable are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs).

*Equity Securities* - The fair values of equity securities are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). Common stocks include a variety of large cap, mid cap, small cap, and international companies which have varying levels of capitalization.

*Equity Mutual Funds* - Equity mutual funds consist of mutual funds which are primarily invested in equity securities. The funds' objective is to seek long-term growth of capital through investment in worldwide publicly traded equities. In pursuing this objective, these funds invest in diversified portfolios of small cap, mid cap, and large cap equity securities in countries other than the United States and are traded on international stock exchanges throughout the world. The fair values of mutual funds, which are readily marketable, are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). At June 30, 2023, the funds have no restrictions on redemption and can be liquidated on a daily basis.

## **NOTE 9 – FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS** (Continued)

*Fixed Income Mutual Funds* - Fixed income mutual funds consist of mutual funds which are primarily invested in fixed income securities. The fair values of mutual funds, which are readily marketable, are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs).

*Real Estate Funds* - Real estate funds consist of mutual funds invested in commodities and futures contracts, as well as funds invested in real estate securities and other real estate investments. The fair values of real estate mutual funds consist of publicly traded real estate securities and are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). The fair values of the other real estate investments, which includes futures contracts, include investments in private real estate operating companies, private real estate partnerships, and privately held real estate investment trusts (REITs), are based on NAV reported by fund managers, which is determined by managers based on the value of underlying holdings of the funds (NAV). At June 30, 2023, redemption on these funds are subject to a gate ranging from 7 to 12 years.

*Bond Funds of Funds* - Bond funds of funds consists of investments in various fixed income bond funds with investment objectives focused on tactical asset allocation. The primary objective of these funds is to provide returns in a low-risk environment using a tactical asset allocation strategy. The fair values of bond funds of funds are based on NAV reported by the fund manager, which are determined by managers based on the value of underlying holdings of the fund (NAV). At June 30, 2023, the funds have no restrictions on redemption and can be liquidated on a daily basis.

*Private Equity Fund of Funds* - Private equity fund of funds consists of secondary private equity holdings invested in various funds with investment objectives focused on steady cash returns for investors. To achieve this objective, this fund invests in pre-existing investor commitments for investors looking for liquidity. The Organization cannot withdraw funds on an as needed basis but can sell or trade the Organization's interest provided the general partner approves. The fair value of private equity funds of funds is based on NAV reported by the fund manager, which is determined by managers based on the value of underlying holdings of the fund (NAV). At June 30, 2023, redemption on this is subject to a gate ranging from 7 to 12 years.

At June 30, 2023 and 2022, the Organization has \$16,679,782 and \$13,284,198, respectively, of unfunded commitments to fund these NAV investments.

#### NOTE 10 – ENDOWMENT COMPOSITION

The Organization's endowment primarily consists of equity, fixed income, real estate, and commodities funds. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as an endowment. As required by applicable standards, net assets associated with these endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

## NOTE 10 – ENDOWMENT COMPOSITION (Continued)

Endowment net asset composition as of June 30 is as follows:

#### 2023:

	Board <u>Designated</u>	With Donor <u>Restrictions</u>	<u>Total</u>	
Board designated Donor-restricted	\$ 142,860 	\$- 259,951	\$ 142,860 259,951	
Total endowment	<u>\$ 142,860</u>	<u>\$    259,951</u>	<u>\$ 402,811</u>	
2022:	Board <u>Designated</u>	With Donor <u>Restrictions</u>	Total	
Board designated Donor-restricted	\$ 133,579 	\$ - 237,921	\$ 133,579 237,921	
Total endowment	<u>\$ 133,579</u>	<u>\$ 237,921</u>	<u>\$ 371,500</u>	

Changes in endowment net assets for years ended June 30 were as follows:

2023:

2023.	Board <u>Designated</u>		With Donor <u>Restrictions</u>		<u>Total</u>
Beginning balance Interest and dividend income Realized and unrealized gain on investments Additions	\$	133,579 5,105 6,276	\$	237,921 9,149 11,129	\$ 371,500 14,254 17,405
Appropriations for expenditure		(2,100)		(11,000)	 (13,100)
Total endowment	\$	142,860	\$	247,199	\$ 390,059
2022:	_	Board	W	ith Donor	
	De	<u>esignated</u>	Re	estrictions	Total
Beginning balance Interest and dividend income Realized and unrealized loss on investments Additions Appropriations for expenditure	<u>D</u> e \$	esignated 151,859 7,491 (23,721) - (2,050)	<u>Re</u> \$	estrictions 288,712 13,833 (42,674) 550 (22,500)	\$ <u>Total</u> 440,571 21,324 (66,395) 550 (24,550)

## NOTE 10 - ENDOWMENT COMPOSITION (Continued)

<u>Interpretation of UPMIFA</u>: The Board of Directors of the Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Organization classifies as net assets with donor restrictions those donor-restricted gifts that are available to be spent for specified purposes or in specific periods, in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

<u>Return Objectives and Risk Parameters</u>: The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment. Endowment assets include those assets of donor-restricted funds that the Organization must hold for a donor-specified period(s) as well as Board-designated funds.

<u>Strategies Employed for Achieving Objectives</u>: The purpose of the endowment fund is to facilitate donors' desires to make substantial long-term gifts to the Organization to develop a significant source of revenue to support the endeavors of the Organization.

<u>Spending Policy and How the Investment Objectives Relate to Spending Policy</u>: Distributions shall not exceed 5% of the average net asset valuation for the previous 40 quarters in any given fiscal year.

<u>Fund with Deficiencies</u>: From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. Cumulative deficiencies of this nature that are in excess of related amounts with donor restrictions and are reported in net assets with donor restrictions. There were no deficiencies as of June 30, 2023 and 2022.

## **NOTE 11 – FUNCTIONAL EXPENSES**

The operating expenses of the Organization presented by their natural classification within the consolidated statements of operations and changes in net assets are summarized by function as follows:

	For the year ended June 30, 2023									
	Program		General and							
	<u>.</u>	Services	Adm	<u>ninistrative</u>	Fu	<u>ndraising</u>	<u>Fir</u>	<u>st Fruits</u>		<u>Total</u>
Salaries and employee benefits	\$	124,021	\$	87,718	\$	-	\$	-	\$	211,739
Payroll taxes		3,572		4,068		-		-		7,640
Contract services		6,524		-		-		-		6,524
Professional fees		8,864		11,692		-		-		20,556
Occupancy		2,342		9,600		-		-		11,942
Depreciation		-		1,769		-		-		1,769
Dues and subscriptions		5,037		8,872		-		48,664		62,573
Supplies and equipment		24,057		4,181		27,605		-		55,843
Insurance		-		2,210		-		-		2,210
Scholarships		15,000		2,100		-		-		17,100
Technology fees		5,773		4,664		-		-		10,437
Travel and meetings		216,444		2,721		-		-		219,165
Utilities		448		398		-		-		846
Miscellaneous		17,003		7,743		-		-		24,746
Overhead		130,985		-		26,907		-		157,892
Transfer of program assets to		-		-						
Partner Organization		15,380		-		-		-		15,380
	\$	575,450	\$	147,736	\$	54,512	\$	48,664	\$	826,362

	For the year ended June 30, 2022						
	Program	General and					
	Services	Administrative	Fundraising	First Fruits	<u>Total</u>		
Salaries and employee benefits	\$ 121,32	.7 \$ 96,786	\$-	\$-	\$ 218,113		
Payroll taxes	1,59	, ,		-	3,259		
Contract services	2,17	•	-	-	3,966		
Professional fees	52,45		-	-	57,971		
Occupancy	2,25		-	-	8,099		
Depreciation	, -	- 1,187	-	-	1,187		
Dues and subscriptions	2,03		-	55,096	66,590		
Supplies and equipment	19,25	,	15,019		36,112		
Insurance	-, -	- 1,424		-	1,424		
Scholarships	22,50		-	-	22,500		
Technology fees	3,30		-	-	5,536		
Travel and meetings	16,91		-	-	17,404		
Utilities	42		-	-	684		
Miscellaneous	5,04	4 2,031	-	-	7,075		
Overhead	228,63		14,717	-	243,347		
Transfer of program assets to							
Partner Organization	32,66				32,664		
	\$ 510,58	<u>9 \$ 130,510</u>	\$ 29,736	\$ 55,096	\$ 725,931		

## NOTE 11 - FUNCTIONAL EXPENSES (Continued)

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and employee benefits, which are allocated on the basis of estimates of time and effort, as well as professional fees, and supplies and equipment, which are allocated similarly to the overall salaries and benefits allocation. Overhead is mostly comprised of salaries and employee benefits, supplies and equipment, depreciation and occupancy.